
CITY OF LONGMONT FINANCE DEPARTMENT

SALES AND USE TAX DIVISION

ANALYSIS OF TAXES

March 2025

SUMMARY

Title		Data
Total Taxes This Month	\$	9,068,370
Compared to Last Year	\$	8,420,870
Percentage Change:		7.7%

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SALES AND USE TAX SUMMARY

CITY OF LONGMONT

March 2025

Overview

Month of March: Total Sales and Use Tax for the month of March increased overall by 7.7% compared to last year. Current Sales Tax collection increased by 5.9% and current Use Tax collection increased 10.6%.

Year to Date: Total Sales and Use Tax through March increased by 2.5% for 2025. The sales Tax component increased by 4.1% and the Use Tax component decreased by 8.5%.

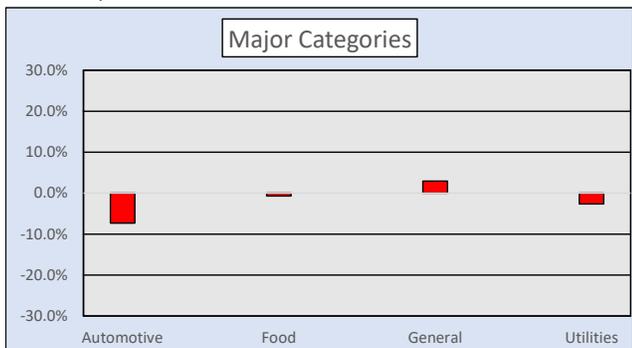
Important note in understanding year-to-year comparative basis within this report:

Page 4 focuses upon total revenue and reports year-to-year comparisons inclusive of delinquent payments. While both measurements are useful, it is important to understand that the Total % Change 2024-2025 on page 4 varies from the YTD Increase/(Decrease) column for sales and use tax components on page 5 because of the inclusion/exclusion of delinquencies.

Pages 5 through 10 show changes from 2024 to 2025 for sales and use tax that is paid on a current basis from tax filers. The comparative changes for delinquencies are purposefully left blank to keep the focus upon the trends of the current filing.

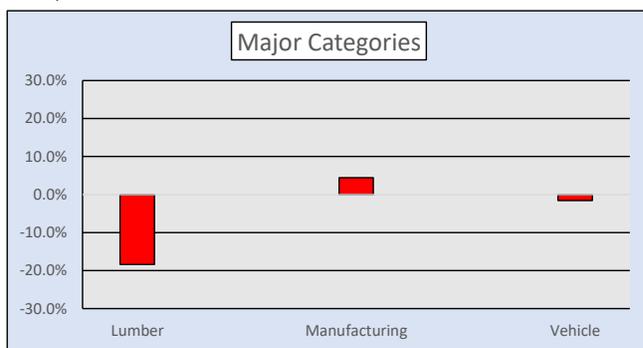
Sales Tax Activity

The Automotive, Food, and Utilities categories all showed decreases of 7.3%, 0.7%, and 2.6%; respectively, when compared to 2024 YTD. However, the General category increased by 2.9% when compared to 2024 YTD.



Use Tax Activity

The Lumber, and Vehicle categories showed decreases of 18.4% and 1.4%; respectively, when compared to 2024 YTD. The Manufacturing category increased by 4.4% when compared to 2024 YTD.

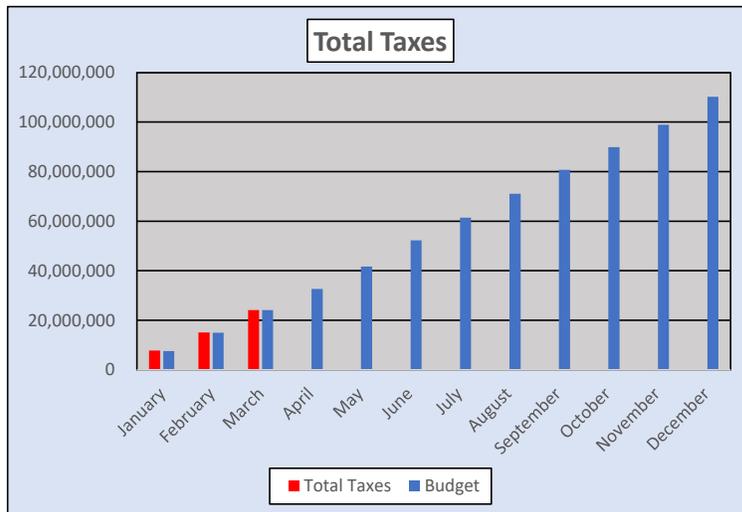


Sales & Use Tax - Budget To Actual

March

2025

Month	Sale & Use 2025 Budget	Cumulative Sales & Use 2025 Budget	Cumulative % of 2025 Budget	Sales Tax 2025 Actual	Use Tax 2025 Actual	Total 2025 Actual
January	\$ 7,577,773	\$ 7,577,773	6.9%	\$ 6,851,561	\$ 890,742	\$ 7,742,302
February	\$ 7,431,705	\$ 15,009,478	13.6%	\$ 6,487,755	\$ 828,625	\$ 7,316,380
March	\$ 9,139,663	\$ 24,149,141	21.9%	\$ 8,029,430	\$ 1,038,941	\$ 9,068,370
April	\$ 8,512,325	\$ 32,661,466	29.6%			\$ -
May	\$ 9,061,247	\$ 41,722,713	37.9%			\$ -
June	\$ 10,501,524	\$ 52,224,237	47.4%			\$ -
July	\$ 9,229,655	\$ 61,453,893	55.8%			\$ -
August	\$ 9,666,621	\$ 71,120,513	64.6%			\$ -
September	\$ 9,639,018	\$ 80,759,531	73.3%			\$ -
October	\$ 9,088,188	\$ 89,847,719	81.5%			\$ -
November	\$ 9,058,183	\$ 98,905,902	89.8%			\$ -
December	\$ 11,271,586	\$ 110,177,488	100%			\$ -
Total	\$ 110,177,488			\$ 21,368,745	\$ 2,758,307	\$ 24,127,052



Revenue Growth Per Fund / Current Year to Previous Year

March 2025

Fund	2024 YTD Sales Tax	2024 YTD Use Tax	2024 YTD Total	2025 YTD Sales Tax2	2025 YTD Use Tax2	2025 YTD Total2	ST % ▲	UT % ▲	Total % ▲	% ▲ needed to reach Budget
General Fund	\$ 9,849,380	\$ 1,451,810	\$ 11,301,190	\$ 10,255,562	\$ 1,328,363	\$ 11,583,925	4.1%	-8.5%	2.50%	3.38%
PIF Fund	\$ 1,738,126	\$ 256,202	\$ 1,994,328	\$ 1,809,802	\$ 234,417	\$ 2,044,220	4.1%	-8.5%	2.50%	3.38%
Streets Fund	\$ 4,360,434	\$ 640,505	\$ 5,000,939	\$ 4,540,109	\$ 586,043	\$ 5,126,152	4.1%	-8.5%	2.50%	3.40%
Open Space	\$ 1,162,777	\$ 170,801	\$ 1,333,577	\$ 1,210,691	\$ 156,278	\$ 1,366,968	4.1%	-8.5%	2.50%	3.40%
Public Safety	\$ 3,372,069	\$ 495,324	\$ 3,867,393	\$ 3,511,022	\$ 453,206	\$ 3,964,228	4.1%	-8.5%	2.50%	3.40%
LURA	\$ 40,288	\$ -	\$ 40,288	\$ 41,559	\$ -	\$ 41,559	3.2%	N/A	3.2%	28.07%
All Funds Total	\$ 20,523,075	\$ 3,014,641	\$ 23,537,715	\$ 21,368,745	\$ 2,758,307	\$ 24,127,052	4.1%	-8.5%	2.5%	3.43%

Budget Increase	4.73%	-4.25%	3.43%
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▲ = Change

General Fund The allocation of both the sales tax and the use tax to the General Fund is 85% of the 2% non-earmarked sales and use tax. The result after three month is that the General Fund sales and use tax is up by 2.50%. The 2025 budget only relies on a 3.38% increase in sales and use tax revenue.

Public Improvement Fund The allocation of both the sales tax and the use tax to the Public Improvement Fund is 15.0% of the 2% non-earmarked sales and use tax. After three month, The PIF sales and use tax revenue increased by 2.50%. The 2025 budget only relies on a 3.38% increase in sales and use tax revenue.

Streets Fund The Street Fund portion of the total 3.53% sales and use tax rate is 0.75%. After three month, the Street Fund sales and use tax revenue increased by 2.50%. The 2025 budget only relies on a 3.40% increase in sales and use tax revenue.

Open Space The Open Space Fund portion of the total 3.53% sales and use tax rates is 0.20%. After three month, the Open Space Fund sales and use tax revenue increased by 2.50%. The 2025 budget only relies on a 3.40% increase in sales and use tax revenue.

Public Safety The Public Safety Fund portion of the total 3.53% sales and use tax is 0.58%. After three month, Public Safety sales and use tax revenue increased by 2.50%. The 2025 budget only relies on a 3.40% increase in sales and use tax revenue.

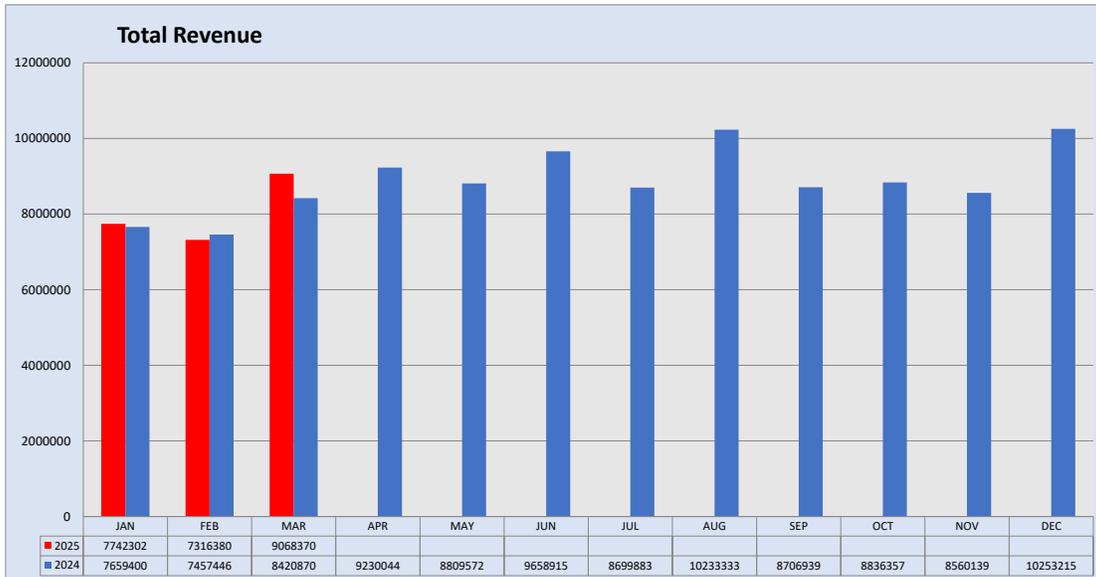
LURA For 2025, an amount of \$160,437 was originally budgeted. Revenue to LURA is tax increment revenue from the Twin Peaks Urban Renewal Authority. Tax increment revenue is only on the 2.0% non-earmarked portion of sales tax from the URA district and does not begin until after the base sales tax amount of \$441,770 has been generated within the URA district. The URA year begins at November 1st. The base was met in December of 2024. In 2025, .10% of the 2.0 non-earmarked sales tax from the URA district goes to the Village at the Peaks debt service fund to accumulate monies toward repayment of the COP's.

SALES AND USE TAX

March 2025

ACCOUNT GROUPS

<u>GRAND TOTALS</u>	March-25	March-24	INCR/(DECR)	YTD 2025	YTD 2024	INCR/(DECR)
Active Accounts	11176	10128	1048	11176	10128	1048
Net Taxable Sales	\$227,088,381	\$214,286,110	6.0%	\$603,727,826	\$581,975,268	3.7%
Net Sales Tax	\$7,803,597	\$7,365,890	5.9%	\$20,222,090	\$20,087,263	0.7%
Delinquent Sales Tax	\$175,305	\$59,682		\$870,138	\$259,374	
Use Tax	\$1,038,700	\$939,148	10.6%	\$2,734,369	\$2,886,251	-5.3%
Delinquent Use Tax	\$241	\$0		\$23,939	\$128,390	
Other Revenue*	\$50,527	\$56,150		\$276,516	\$176,438	
Total Revenue	\$9,068,370	\$8,420,870	7.7%	\$24,127,052	\$23,537,716	2.5%



For reader ease, only significant items are displayed as increase / decrease percentages.

* Other revenue includes: penalties, interest and net prior period adjustments less refunds.

SALES AND USE TAX

SALES AND USE TAX

ACCOUNT GROUPS

<u>1000 Apparel</u>	March-25	March-24	INCR/(DECR)	YTD 2025	YTD 2024	INCR/(DECR)
Active Accounts	87	89	(2)	87	89	(2)
Net Taxable Sales	\$3,932,733	\$3,671,734	7.1%	\$8,911,512	\$9,129,859	-2.4%
Net Sales Tax	\$138,282	\$128,315	7.8%	\$310,719	\$317,871	-2.2%
Delinquent Sales Tax	\$0	\$812		\$2,455	\$3,014	
Use Tax	\$66	\$219	-69.9%	\$245	\$579	-57.7%
Delinquent Use Tax	\$0	\$0		\$0	\$0	
Other Revenue*	\$0	\$634		\$495	\$866	
Total Revenue	\$138,348	\$129,980	6.4%	\$313,914	\$322,330	-2.6%
% of Total Revenue	1.5%	1.5%	0.0%	1.3%	1.4%	-0.1%

<u>2000 Automotive</u>	March-25	March-24	INCR/(DECR)	YTD 2025	YTD 2024	INCR/(DECR)
Active Accounts	393	379	14	393	379	14
Net Taxable Sales	\$15,239,032	\$15,440,471	-1.3%	\$39,653,339	\$42,591,399	-6.9%
Net Sales Tax	\$532,509	\$543,204	-2.0%	\$1,359,533	\$1,467,133	-7.3%
Delinquent Sales Tax	\$2,552	\$2,333		\$26,576	\$23,696	
Use Tax	\$8,933	\$3,950	126.2%	\$12,835	\$7,930	61.9%
Delinquent Use Tax	\$24	\$0		\$24	\$0	
Other Revenue	\$1,437	\$3,131		\$3,107	\$3,131	
Total Revenue *	\$545,455	\$552,618	-1.3%	\$1,402,075	\$1,501,890	-6.6%
% of Total Revenue	6.0%	6.6%	-0.5%	5.8%	6.4%	-0.6%

<u>3000 Food</u>	March-25	March-24	INCR/(DECR)	YTD 2025	YTD 2024	INCR/(DECR)
Active Accounts	729	681	48	729	681	48
Net Taxable Sales	\$73,307,940	\$72,646,684	0.9%	\$205,752,400	\$205,514,065	0.1%
Net Sales Tax	\$2,555,658	\$2,536,550	0.8%	\$7,127,705	\$7,178,245	-0.7%
Delinquent Sales Tax	\$24,459	\$20,308		\$107,649	\$54,787	
Use Tax	\$16,589	\$15,240	8.9%	\$50,251	\$33,636	49.4%
Delinquent Use Tax	\$57	\$0		\$10,627	\$0	
Other Revenue	\$5,072	\$12,271		\$41,004	\$92,887	
Total Revenue *	\$2,601,835	\$2,584,369	0.7%	\$7,337,236	\$7,359,555	-0.3%
% of Total Revenue	28.7%	30.7%	-2.0%	30.4%	31.3%	-0.9%

SALES AND USE TAX

ACCOUNT GROUPS

<u>4000 Home Furnishings</u>	March-25	March-24	INCR/(DECR)	YTD 2025	YTD 2024	INCR/(DECR)
Active Accounts	366	385	(19)	366	385	(19)
Net Taxable Sales	\$5,161,886	\$4,701,079	9.8%	\$12,479,498	\$12,976,510	-3.8%
Net Sales Tax	\$179,793	\$164,165	9.5%	\$428,956	\$447,733	-4.2%
Delinquent Sales Tax	\$963	\$251		\$5,195	\$6,081	
Use Tax	\$536	\$1,481	-63.8%	\$4,256	\$2,659	60.1%
Delinquent Use Tax	\$0	\$0		\$0	\$0	
Other Revenue *	\$235	\$30		\$310	\$515	
Total Revenue	\$181,527	\$165,927	9.4%	\$438,717	\$456,988	-4.0%
% of Total Revenue	2.0%	2.0%	0.0%	1.8%	1.9%	-0.1%
<u>5000 General</u>	March-25	March-24	INCR/(DECR)	YTD 2025	YTD 2024	INCR/(DECR)
Active Accounts	2236	1777	459	2236	1777	459
Net Taxable Sales	\$60,463,730	\$55,463,816	9.0%	\$159,842,563	\$150,648,805	6.1%
Net Sales Tax	\$2,083,275	\$1,924,476	8.3%	\$5,382,423	\$5,228,698	2.9%
Delinquent Sales Tax	\$44,963	\$6,475		\$165,449	\$54,430	
Use Tax	\$5,156	\$8,591	-40.0%	\$18,588	\$18,090	2.8%
Delinquent Use Tax	\$0	\$0		\$379	\$30	
Other Revenue	\$26,587	\$22,280		\$122,506	\$36,869	
Total Revenue *	\$2,159,981	\$1,961,822	10.1%	\$5,689,345	\$5,338,117	6.6%
% of Total Revenue	23.8%	23.3%	0.5%	23.6%	22.7%	0.9%
<u>6000 Lodging</u>	March-25	March-24	INCR/(DECR)	YTD 2025	YTD 2024	INCR/(DECR)
Active Accounts	223	204	19	223	204	19
Net Taxable Sales	\$1,872,661	\$1,519,099	23.3%	\$4,789,585	\$4,451,483	7.6%
Net Sales Tax	\$63,148	\$52,948	19.3%	\$165,229	\$150,898	9.5%
Delinquent Sales Tax	\$0	\$17		\$254	\$4,914	
Use Tax	\$0	\$10	-100.0%	\$239	\$250	-4.4%
Delinquent Use Tax	\$0	\$0		\$0	\$0	
Other Revenue	\$32	\$14		\$1,087	\$552	
Total Revenue *	\$63,180	\$52,989	19.2%	\$166,809	\$156,614	6.5%
% of Total Revenue	0.7%	0.6%	0.1%	0.7%	0.7%	0.0%

SALES AND USE TAX

ACCOUNT GROUPS

<u>7000 Lumber</u>	March-25	March-24	INCR/(DECR)	YTD 2025	YTD 2024	INCR/(DECR)
Active Accounts	1072	1051	21	1072	1051	21
Net Taxable Sales	\$13,058,613	\$15,011,392	-13.0%	\$30,949,387	\$37,362,423	-17.2%
Net Sales Tax	\$457,485	\$521,233	-12.2%	\$1,064,540	\$1,305,829	-18.5%
Delinquent Sales Tax	\$1,521	\$6,091		\$23,387	\$6,981	
Use Tax	\$302,981	\$331,932	-8.7%	\$764,739	\$937,397	-18.4%
Delinquent Use Tax	\$0	\$0		\$129	\$16	
Other Revenue *	\$8,785	\$746		\$10,759	\$920	
Total Revenue	\$770,772	\$860,002	-10.4%	\$1,863,554	\$2,251,143	-17.2%
% of Total Revenue	8.5%	10.2%	-1.7%	7.7%	9.6%	-1.8%
<u>8000 Professional</u>	March-25	March-24	INCR/(DECR)	YTD 2025	YTD 2024	INCR/(DECR)
Active Accounts	2190	2059	131	2190	2059	131
Net Taxable Sales	\$8,852,006	\$4,543,546	94.8%	\$21,036,293	\$12,294,707	71.1%
Net Sales Tax	\$271,316	\$153,682	76.5%	\$504,459	\$392,903	28.4%
Delinquent Sales Tax	\$38,745	\$1,517		\$232,807	\$33,396	
Use Tax	\$13,993	\$18,229	-23.2%	\$41,597	\$39,758	4.6%
Delinquent Use Tax	\$160	\$0		\$5,494	\$57	
Other Revenue	\$635	\$300		\$71,677	\$5,671	
Total Revenue *	\$324,849	\$173,728	87.0%	\$856,034	\$471,785	81.4%
% of Total Revenue	3.6%	2.1%	1.5%	3.5%	2.0%	1.5%
<u>9000 Public Utility</u>	March-25	March-24	INCR/(DECR)	YTD 2025	YTD 2024	INCR/(DECR)
Active Accounts	398	387	11	398	387	11
Net Taxable Sales	\$15,445,916	\$14,520,735	6.4%	\$48,130,141	\$45,523,100	5.7%
Net Sales Tax	\$543,186	\$649,804	-16.4%	\$1,694,780	\$1,740,238	-2.6%
Delinquent Sales Tax	\$513	\$503		\$611	\$2,173	
Use Tax	\$14,865	\$5,171	187.5%	\$30,692	\$14,874	106.3%
Delinquent Use Tax	\$0	\$0		\$0	\$0	
Other Revenue *	\$54	\$228		\$176	\$410	
Total Revenue	\$558,618	\$655,706	-14.8%	\$1,726,259	\$1,757,695	-1.8%
% of Total Revenue	6.2%	7.8%	-1.6%	7.2%	7.5%	-0.3%

SALES AND USE TAX

ACCOUNT GROUPS

<u>10000 Unclassified</u>	March-25	March-24	INCR/(DECR)	YTD 2025	YTD 2024	INCR/_(DECR)
Active Accounts	3150	2789	361	3150	2789	361
Net Taxable Sales	\$26,495,973	\$22,145,047	19.6%	\$64,957,655	\$53,293,128	21.9%
Net Sales Tax	\$898,924	\$760,659	18.2%	\$1,995,254	\$1,805,226	10.5%
Delinquent Sales Tax	\$27,971	\$13,510		\$242,653	\$59,578	
Use Tax	\$35,815	\$36,964	-3.1%	\$68,506	\$75,525	-9.3%
Delinquent Use Tax	\$0	\$0		\$152	\$125,297	
Other Revenue	\$3,752	\$15,480		\$18,342	\$33,014	
Total Revenue *	\$966,462	\$826,613	16.9%	\$2,324,907	\$2,098,640	10.8%
% of Total Revenue	10.7%	9.8%	0.8%	9.6%	8.9%	0.7%

<u>11000 Home Occupations</u>	March-25	March-24	INCR/(DECR)	YTD 2025	YTD 2024	INCR/_(DECR)
Active Accounts	141	146	(5)	141	146	(5)
Net Taxable Sales	\$516,001	\$683,033	-24.5%	\$1,329,990	\$1,632,229	-18.5%
Net Sales Tax	\$17,740	\$23,561	-24.7%	\$41,081	\$56,355	-27.1%
Delinquent Sales Tax	\$0	\$0		\$4,760	\$0	
Use Tax	\$52	\$1	5100.0%	\$54	\$2	2600.0%
Delinquent Use Tax	\$0	\$0		\$0	\$0	
Other Revenue	\$0	\$2		\$638	\$2	
Total Revenue *	\$17,792	\$23,564	-24.5%	\$46,533	\$56,359	-17.4%
% of Total Revenue	0.2%	0.3%	-0.1%	0.2%	0.2%	0.0%

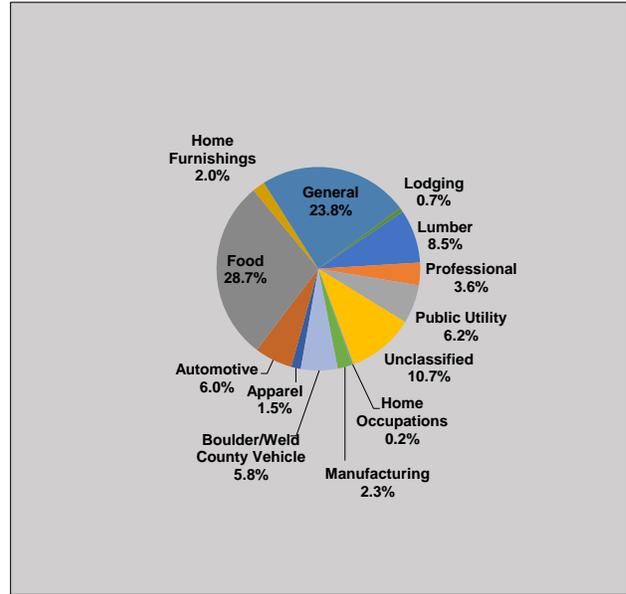
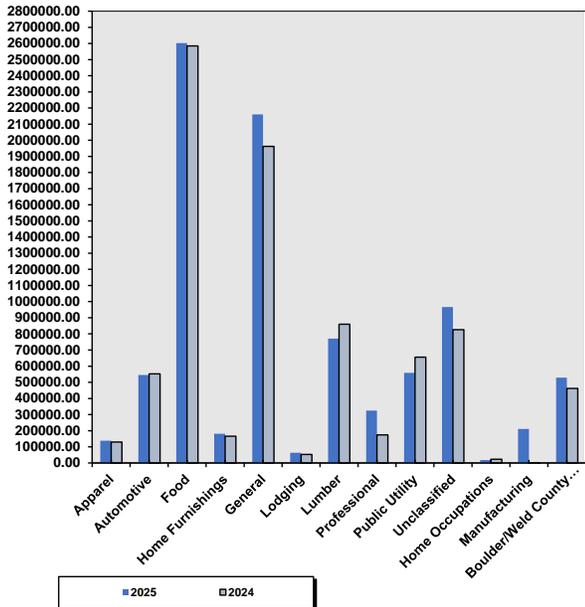
<u>12000 Manufacturing</u>	March-25	March-24	INCR/(DECR)	YTD 2025	YTD 2024	INCR/_(DECR)
Active Accounts	191	181	10	191	181	10
Net Taxable Sales	\$2,741,890	\$3,939,474	-30.4%	\$5,895,463	\$6,557,560	-10.1%
Net Sales Tax	\$62,281	-\$92,707	167.2%	\$147,411	-\$3,866	3913.0%
Delinquent Sales Tax	\$33,618	\$7,865		\$58,342	\$10,324	
Use Tax	\$111,322	\$54,731	103.4%	\$249,060	\$238,521	4.4%
Delinquent Use Tax	\$0	\$0		\$7,134	\$2,990	
Other Revenue *	\$3,938	\$1,034		\$6,415	\$1,601	
Total Revenue	\$211,159	-\$29,077	826.2%	\$468,362	\$249,570	87.7%
% of Total Revenue	2.3%	-0.3%	2.7%	1.9%	1.1%	0.9%

<u>00000 Boulder/Weld County Vehicle</u>	March-25	March-24	INCR/(DECR)	YTD 2025	YTD 2024	INCR/_(DECR)
Use Tax	\$528,392	\$462,629	14.2%	\$1,493,307	\$1,517,030	-1.6%
% of Total Revenue	5.8%	5.5%	0.3%	6.2%	6.4%	-0.3%

Net Sales & Use Tax by Industry Type

For The Month of

March 2025



Summary Of Sales & Use Tax Activity By Industry

March

2025

Account Group/	Account Number	Active Accounts	NTS / Total Rev.	March 2025	March 2024	INCR/(DECR)	YTD 2025	YTD 2024	INCR/ (DECR)
Apparel			Net Taxable Sales	\$3,932,733	\$3,671,734	7.1%	\$8,911,512	\$9,129,859	-2.4%
1000	87		Total Revenue	\$138,348	\$129,980	6.4%	\$313,914	\$322,330	-2.6%
Automotive			Net Taxable Sales	\$15,239,032	\$15,440,471	-1.3%	\$39,653,339	\$42,591,399	-6.9%
2000	393		Total Revenue	\$545,455	\$552,618	-1.3%	\$1,402,075	\$1,501,890	-6.6%
Food			Net Taxable Sales	\$73,307,940	\$72,646,684	0.9%	\$205,752,400	\$205,514,065	0.1%
3000	729		Total Revenue	\$2,601,835	\$2,584,369	0.7%	\$7,337,236	\$7,359,555	-0.3%
Home Furnishings			Net Taxable Sales	\$5,161,886	\$4,701,079	9.8%	\$12,479,498	\$12,976,510	-3.8%
4000	366		Total Revenue	\$181,527	\$165,927	9.4%	\$438,717	\$456,988	-4.0%
General			Net Taxable Sales	\$60,463,730	\$55,463,816	9.0%	\$159,842,563	\$150,648,805	6.1%
5000	2236		Total Revenue	\$2,159,981	\$1,961,822	10.1%	\$5,689,345	\$5,338,117	6.6%
Lodging			Net Taxable Sales	\$1,872,661	\$1,519,099	23.3%	\$4,789,585	\$4,451,483	7.6%
6000	223		Total Revenue	\$63,180	\$52,989	19.2%	\$166,809	\$156,614	6.5%
Lumber			Net Taxable Sales	\$13,058,613	\$15,011,392	-13.0%	\$30,949,387	\$37,362,423	-17.2%
7000	1072		Total Revenue	\$770,772	\$860,002	-10.4%	\$1,863,554	\$2,251,143	-17.2%
Professional			Net Taxable Sales	\$8,852,006	\$4,543,546	94.8%	\$21,036,293	\$12,294,707	71.1%
8000	2190		Total Revenue	\$324,849	\$173,728	87.0%	\$856,034	\$471,785	81.4%
Public Utility			Net Taxable Sales	\$15,445,916	\$14,520,735	6.4%	\$48,130,141	\$45,523,100	5.7%
9000	398		Total Revenue	\$558,618	\$655,706	-14.8%	\$1,726,259	\$1,757,695	-1.8%
Unclassified			Net Taxable Sales	\$26,495,973	\$22,145,047	19.6%	\$64,957,655	\$53,293,128	21.9%
10000	3150		Total Revenue	\$966,462	\$826,613	16.9%	\$2,324,907	\$2,098,640	10.8%
Home Occupations			Net Taxable Sales	\$516,001	\$683,033	-24.5%	\$1,329,990	\$1,632,229	-18.5%
11000	141		Total Revenue	\$17,792	\$23,564	-24.5%	\$46,533	\$56,359	-17.4%
Manufacturing			Net Taxable Sales	\$2,741,890	\$3,939,474	-30.4%	\$5,895,463	\$6,557,560	-10.1%
12000	191		Total Revenue	\$211,159	\$29,077	826.2%	\$468,362	\$249,570	87.7%
Boulder/Weld County Vehicles			Net Taxable Sales	\$0	\$0	0.0%	\$0	\$0	0.0%
0000	2		Total Revenue	\$528,392	\$462,629	14.2%	\$1,493,307	\$1,517,030	-1.6%
GRAND TOTALS	11178		Net Taxable Sales	\$227,088,381	\$214,286,110	6.0%	\$603,727,826	\$581,975,268	3.7%
			Total Revenue	\$9,068,370	\$8,420,870	7.7%	\$24,127,052	\$23,537,716	2.5%

Industries

Account	Group	Industry Descriptions
1000	Apparel	Clothing Stores, Shoe and Boot stores, Shoe Repair shops, and other miscellaneous items related to the clothing industry.
2000	Automotive	Accessories; such as tires, batteries, and auto parts, Aircraft sales and service, Boat sales, Car sales, Customizing, Leasing, Repair Shop, and Service Stations
3000	Food	Bakeries, Bars, Candy stores, Fruit & Vegetable stands, Grocery stores, Liquor stores, Meat cutting stores, Restaurants, and Water sold in containers.
4000	Home Furnishings	Carpets, Electrical appliance sales and repairs, Home Furnishings, Household appliances, Interior Decorators, Musical Instruments, Radios, Records, Tapes, Televisions, Upholsterers, and Repair supplies.
5000	General	Department Stores, Drug Stores, Fabrics shops, Sewing supplies, Hardware stores, Jewelry stores, Leather goods, Salvage yards, Second Hand Stores, Sporting Goods & Guns, Variety, Specialty shops, and Marijuana outlets.
6000	Lodging	Hotels, Motels, and Boarding Houses that rent for a period of less than 30 days.
7000	Lumber	Building Contractors, Building hardware and machinery, Building material dealers, Electrical Equipment Suppliers, Fencing, Glass, Heating and air conditioning installers and suppliers, Painters and paint stores, Plumbers and plumbing suppliers, Tile, Wallpaper, and other Miscellaneous Building Supplies.
8000	Professional	Accountants, Advertising agencies, Attorneys, Auctioneers, Banks, Barber shops, Beauty shops, Bookkeepers, Child care, Commission dealers, Dentists, Doctors, Graphic Designs, Insurance sales, Optical sales, Photographers, Professional Sales, Realtors, Sale Barns, Training Services, and Travel agencies.
9000	Public Utility	Cable TV, Gas Companies, Electric utility suppliers, Telephones, and Telephone Systems.
10000	Unclassified Group Retail	Agricultural Equipment, Agricultural supplies, Animal Products, Book Stores, Business Forms, Computer Equipment, Clubs, Concessionaire's, Florists, Janitorial Supplies, Lawn and garden supplies, Magazines, Machine shops, Medical Supplies, Mortuaries, Office Equipment, Pet Shops, Pool Supplies, Restaurant Equipment, Recreation Parlors, School supplies, and Vending
11000	Home Occupation	Amway, Aloe Vera, Avon, Shaklee and all other Door to Door Sales.
12000	Manufacturing	This category includes all manufacturing processes that occur in the City of Longmont.

Summary of Sales & Use Tax Activity By Geographical Location

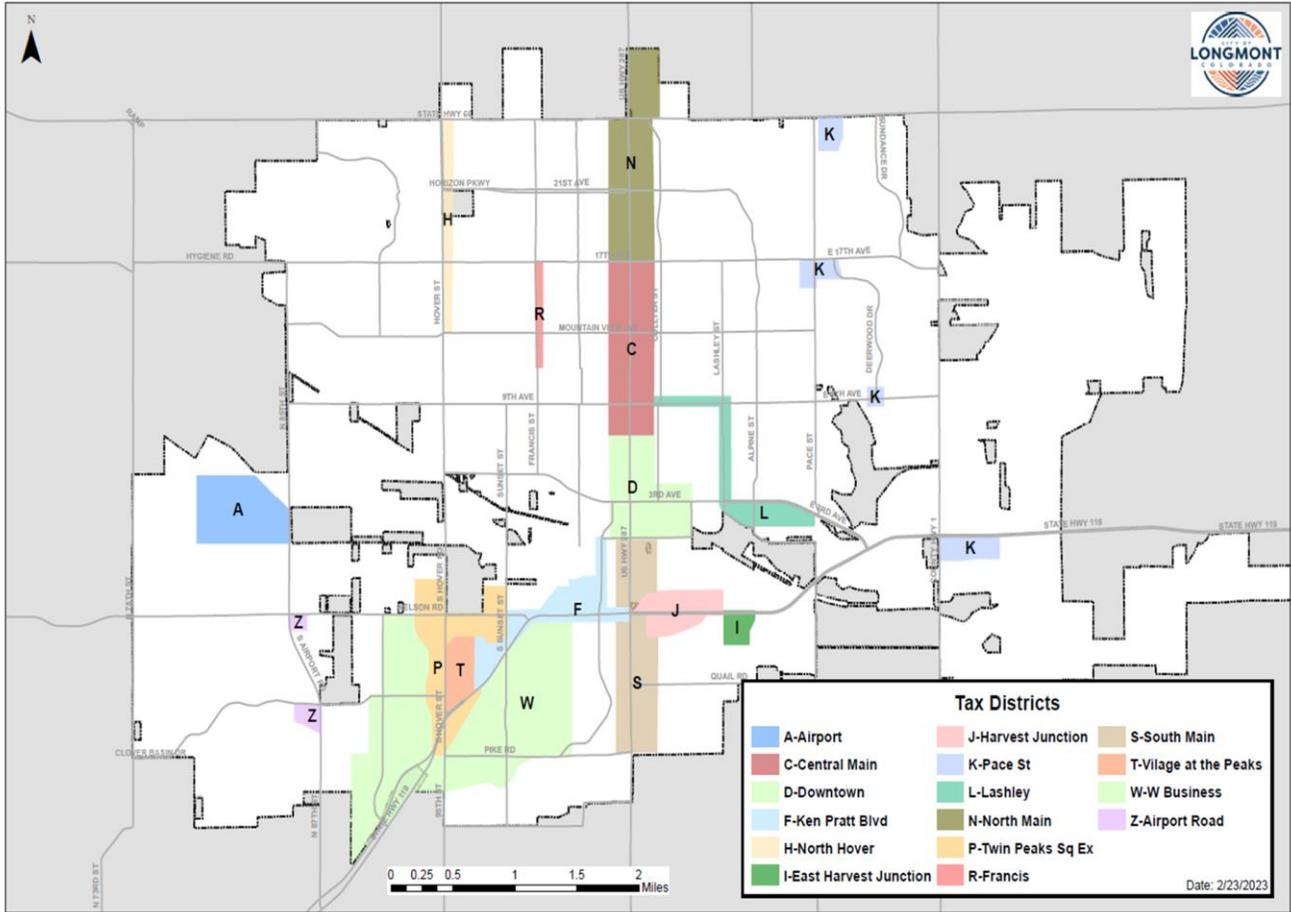
March

2025

LOCATION	NTS / Total Rev.	% Of Total	March-25	March-24	INCR/ (DECR)	% Of Total YTD	YTD 2025	YTD 2024	INCR/ (DECR)
North Main	Net Taxable Sales	8.8%	\$20,033,020	\$20,859,373	-4.0%	9.0%	\$54,582,745	\$58,588,719	-6.8%
	Total Revenue	8.0%	\$728,505	\$739,996	-1.6%	0.3%	\$1,950,276	\$2,068,438	-5.7%
Central Main	Net Taxable Sales	2.1%	\$4,843,009	\$5,030,097	-3.7%	2.2%	\$13,328,024	\$13,695,000	-2.7%
	Total Revenue	1.9%	\$171,843	\$178,410	-3.7%	0.1%	\$466,779	\$482,958	-3.3%
Downtown	Net Taxable Sales	3.7%	\$8,422,078	\$8,706,688	-3.3%	3.5%	\$21,356,366	\$21,871,817	-2.4%
	Total Revenue	3.3%	\$297,617	\$311,296	-4.4%	0.1%	\$769,127	\$777,753	-1.1%
South Main	Net Taxable Sales	1.9%	\$4,338,930	\$4,394,577	-1.3%	2.0%	\$11,924,490	\$12,894,350	-7.5%
	Total Revenue	1.7%	\$154,323	\$160,322	-3.7%	0.1%	\$415,344	\$461,027	-9.9%
Ken Pratt Boulevard	Net Taxable Sales	5.7%	\$12,849,791	\$12,291,972	4.5%	5.6%	\$33,827,572	\$34,046,845	-0.6%
	Total Revenue	5.1%	\$462,854	\$435,255	6.3%	0.2%	\$1,220,902	\$1,205,978	1.2%
Village At The Peaks	Net Taxable Sales	6.5%	\$14,763,009	\$14,229,079	3.8%	6.9%	\$41,534,168	\$40,277,331	3.1%
	Total Revenue	5.9%	\$531,498	\$515,587	3.1%	0.2%	\$1,507,983	\$1,589,774	-5.1%
Twin Peaks Square Ext.	Net Taxable Sales	10.5%	\$23,835,220	\$25,245,307	-5.6%	10.7%	\$64,642,684	\$71,603,476	-9.7%
	Total Revenue	9.3%	\$842,826	\$900,377	-6.4%	0.4%	\$2,310,269	\$2,544,469	-9.2%
Lashley	Net Taxable Sales	1.4%	\$3,079,226	\$3,318,943	-7.2%	1.5%	\$9,116,987	\$9,391,642	-2.9%
	Total Revenue	1.2%	\$109,296	\$117,699	-7.1%	0.1%	\$324,837	\$334,218	-2.8%
North Hover	Net Taxable Sales	1.7%	\$3,971,788	\$4,202,549	-5.5%	1.9%	\$11,591,140	\$11,635,083	-0.4%
	Total Revenue	1.6%	\$143,560	\$158,677	-9.5%	0.1%	\$416,586	\$421,248	-1.1%
Francis	Net Taxable Sales	0.4%	\$868,856	\$748,755	16.0%	0.4%	\$2,342,045	\$2,243,921	4.4%
	Total Revenue	0.3%	\$30,891	\$26,556	16.3%	0.0%	\$87,090	\$144,514	-39.7%
All Others	Net Taxable Sales	4.8%	\$10,935,572	\$8,846,324	23.6%	3.8%	\$23,142,319	\$23,666,342	-2.2%
	Total Revenue	4.9%	\$443,636	\$367,988	20.6%	0.2%	\$954,918	\$1,009,987	-5.5%
Out of Town	Net Taxable Sales	32.2%	\$73,136,588	\$61,515,999	18.9%	31.5%	\$190,310,162	\$156,721,290	21.4%
	Total Revenue	29.3%	\$2,655,583	\$2,197,132	20.9%	1.1%	\$6,871,386	\$5,578,710	23.2%
Miscellaneous	Net Taxable Sales	0.0%	\$49,066	\$1,084,569	-95.5%	0.0%	\$64,707	\$1,622,780	-96.0%
	Total Revenue	0.0%	\$1,716	\$41,109	-95.8%	0.0%	\$2,268	\$62,106	-96.3%
City, Boulder Co/ Weld Co	Net Taxable Sales	2.8%	\$6,338,513	\$5,716,282	10.9%	3.2%	\$19,528,047	\$18,116,611	7.8%
	Total Revenue	11.4%	\$1,034,174	\$1,117,779	-7.5%	0.5%	\$2,910,670	\$3,198,349	-9.0%
SW Business	Net Taxable Sales	0.9%	\$1,959,569	\$1,885,411	3.9%	1.0%	\$5,741,253	\$5,372,351	6.9%
	Total Revenue	1.2%	\$104,836	\$117,003	-10.4%	0.1%	\$322,528	\$318,654	1.2%
Airport Road	Net Taxable Sales	0.2%	\$446,928	\$400,375	11.6%	0.2%	\$1,134,752	\$1,070,425	6.0%
	Total Revenue	0.3%	\$27,666	-\$188,162	114.7%	0.0%	\$52,538	-\$158,531	133.1%
Pace	Net Taxable Sales	5.0%	\$11,347,106	\$12,025,000	-5.6%	5.4%	\$32,363,224	\$34,566,820	-6.4%
	Total Revenue	4.5%	\$411,898	\$368,572	11.8%	0.2%	\$1,163,976	\$1,186,468	-1.9%
Harvest Junct & E. Harvest Junc	Net Taxable Sales	11.4%	\$25,841,553	\$23,768,753	8.7%	11.1%	\$67,111,053	\$64,527,089	4.0%
	Total Revenue	10.1%	\$914,368	\$854,161	7.0%	0.4%	\$2,375,466	\$2,307,913	2.9%
Airport	Net Taxable Sales	0.0%	\$28,559	\$16,057	77.9%	0.0%	\$86,088	\$63,376	35.8%
	Total Revenue	0.0%	\$1,280	\$1,113	15.0%	0.0%	\$4,109	\$3,683	11.6%
Grand Total	Net Taxable Sales	100%	\$227,088,381	\$214,286,110	6.0%		\$603,727,826	\$581,975,268	3.7%
Grand Total	Total Revenue	100%	\$9,068,370	\$8,420,870	7.7%		\$24,127,052	\$23,537,716	2.5%

Approximate Geographical Area of Designation

Abbreviation	Designation	Description
N	North Main	Business between Terry and Emery from Hwy 66 to 17th Ave, including the Walmart Development.
C	Central Main	Business between Terry and Emery from 17th Ave to Longs Peak Ave.
D	Downtown	Business between Terry and Emery from Longs Peak Ave. to half block South of 1st Ave. and between Emery and Martin from 4th Ave. to one block South of 1st Ave.
S	South Main	Business between Terry and Emery from South of 1st Ave. to Pike Road except business with a Ken Pratt Blvd. address.
F	Ken Pratt Blvd.	Business on Ken Pratt Blvd. from Main Street to Sunset plus Business triangulated by Nelson Rd. to Sunset and Burlington Northern Right of Way, and business on Pratt Parkway from 1st to Ken Pratt Boulevard.
T	Village At The Peaks	Business on the Village At The Peaks Urban Renewal Authority.
P	Twin Peaks Square Extended	Business generally South of Rogers Road, West of South Sunset Street, East of Dry Creek Drive, North of Burlington Northern Right of Way, excluding Twin Peaks Urban Renewal Authority.
L	Lashley	Business on Lashley from 9th Ave to Rogers Road, plus all of Weaver Business Park and business on 9th Ave. from Emery to Lashley.
H	North Hover	Business on Hover St between HWY 66 and Mountain View Ave.
R	Francis	Business on Francis St. between 11th Ave. and 17th Ave.
E	All Others	All other licensed business within the City limits of Longmont.
O	Out of Town	All out of town Business licensed to collect Longmont taxes.
A	Airport	Business located at the Vance Brand Municipal Airport.
X	Miscellaneous	Non-licensed and Temporary Business.
V	City, Boulder CO, Weld CO	City Utilities and Building Permits, as well as Boulder County Motor Vehicle.
W	SW Business	Business generally located North of Lefthand Creek, East of Burlington Northern Right of Way, West of South Bowen and South of Old Dry Creek. Also South of Nelson Road, East of Clover Creek Drive, West and North of Burlington Northern Right of Way.
Z	Airport Rd	Business generally located on Airport Rd. North of Pike Road, South of Nelson Road.
K	Pace Street	Business generally located on and east of Pace Street and South of Highway 66.
J	Harvest Junction	Business Generally located on Ken Pratt Boulevard East of Main Street and West of Lefthand Creek.
I	East Harvest Junction	Businesses generally located by Costco East of Harvest Junction and Ken Pratt Boulevard.



LODGER TAX

March

2025

Month	2025 Monthly	% Change	2024 Monthly	2025 YTD	% Change	2024 YTD
January	\$26,191	-2.1%	\$26,740	\$26,191	-2.1%	\$26,740
February	\$27,976	7.8%	\$25,962	\$54,167	2.8%	\$52,703
March	\$32,055	-2.7%	\$32,947	\$86,222	0.7%	\$85,649
April						
May						
June						
July						
August						
September						
October						
November						
December						
Total	\$86,222		\$85,649			

SPECIAL MARIJUANA TAX

March

2025

Month	2025 Month	% Change	2024 Month	2025 YTD	% Change	2024 YTD
January	\$39,295	-16.8%	\$47,212	\$39,295	-16.8%	\$47,212
February	\$36,347	-41.2%	\$61,836	\$75,642	-30.6%	\$109,048
March	\$42,314	-15.2%	\$49,886	\$117,957	-25.8%	\$158,933
April						
May						
June						
July						
August						
September						
October						
November						
December						
Total	\$117,957		\$158,933			