

Date: March 3<sup>rd</sup>, 2024

To: City of Longmont

Re: Current PIP Loan - \$5174/

Good morning, our team here at the Climbing Collective would like to first start by, thanking the City of Longmont for being so helpful in extending a payment plan for our Public Improvements, in the first place. This was an incredibly helpful step that has allowed us to continue our business thru COVID and successfully launch our new location only three years after being completely shut-down.

Unfortunately, we started this process of building our newest location in Longmont just before the COVID shutdown hit. So, to open this business we were forced to absorb a large cost increase, as well as continued inflation during the construction process, over the last 24 months. This forced us to take on additional debt, which will begin this May, 2024. We had hoped our business would open by July/August 2023, but due to weather delays in 2022, which were out of our control, last winter, we did not get fully open until Nov 1<sup>st</sup>, 2023, nearly 5 months behind schedule, thus our cashflow was dramatically disrupted.

Therefore, we are asking the City of Longmont to assist with our cashflow issues. We are current and will continue to be thru April 2024, but starting with our May 1<sup>st</sup> payment, we are asking the City of Longmont to forebear our loan in some form, to allow our cashflow to flatten out and allow our business to catch up. We believe one of two options would be incredibly helpful:

1. Forebear our \$5174.52 loan for 10 months – May 1<sup>st</sup>, 2024 thru Feb 1<sup>st</sup> 2025 - 10 month deferment. This would be the simplest solution and allow us to start making payments March 1<sup>st</sup> 2025. This would add 10 months to the length of our payment plan. But, would provide the time we need to survive the summer slowdown at our gym and capitalize on the growth of our business during the fall and winter seasons for 2024 & 25.
2. The second option would be for a 24-month extension. In which we would extend our loan for 24 months. Yet, reduce the monthly payment. Essentially, this adds two years to our payment plan, and adjusts the timeline from 36 months to 60 months. This provides the city with continued payments (albeit lower) each month to insure confidence in our business. Here is how this plan would layout:
  - a. Balance as of April 30<sup>th</sup> - \$82,792.44 (please confirm.)
    - i. Remaining months – 15 months.
    - ii. Extend loan from 36 months to 60 months.
    - iii. Current Remaining months – 15

- iv. New Remaining months – 39
- v. New Payment starting May 1<sup>st</sup> - \$2,122.88
- vi. This payment would be paid from May 1<sup>st</sup>, 2024 thru July 1<sup>st</sup>, 2027.

We would need to confirm these numbers, but our hope is that the City of Longmont understands our situation is temporary. We have worked with all of our creditors to make adjustments, this final step with the City of Longmont allows us to successfully navigate our business thru this time and come out the other side as a strong and long term taxpayer, as well as property owner, for the City of Longmont.

I am happy to discuss this issue in person at any time. Please let me know if you have any questions or concerns.

Sincerely,



Bryan Hylenski  
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